

Response to Pre-Bid Queries

RFP for Empanelment of Agency for Providing Foreign Language Training at Bihar Skill Development Mission (BSDM) RFP No: BSDM/Foreign Language Training/93/2025-01 Dated: 03/06/2025

Sl No	Reference Section and Page No.	Content of RFP required clarification(s)	Point of Clarification	BSDM Response
1.	Clause No 25.1	Every applicant participating in the bidding process must furnish the required earnest money deposit (EMD) as specified in the Notice Inviting Proposals (Rs.2,00,000/- only).	EMD should be Rs 50,000.00 in the place of Rs 2,00,000.00	No Change. RFP Condition will prevail.
2.	Clause No 19.2 (Pre Qualification) (Page Number-19)	The Applicant Organization must have a minimum Average Annual Turnover of at least INR 50 Lakh in the three financial years i.e. FY 2021-22, 22-23 & 23-24.	Eligibility Criteria Average turnover should be Rs 25 Lakh	No Change. RFP Condition will prevail.
3.	Pre-Qualification (Page Number-19) Point No 5	The bidder shall have a minimum of 5 year of experience in providing Foreign Language Training of an operational and trained university-level student in foreign language and similar nature as on the date of submission of the bid. The bidder must have expertise in delivering offline/online instruction in foreign language mentioned in RFP.	Please clarify whether Experience of Skill Development in same domain will be accepted as an Experience of Bidder.	No Change. RFP Condition will prevail.
4.	SN 1. Clause 19.2	The Applicant Organization (AO) must be registered on or before 31.03.2021. Consortiums / Joint Ventures are not allowed.	We have experience of foreign language training for more than a decade in classroom mode. We request you to allow consortiums so that training organizations can collaborate with adequate IT solution providers.	No Change. RFP Condition will prevail.
5.	1.1 Tender Schedule/Timelines and Instructions	Last Date/Time for submission/uploading of Proposal	In the view of too close submission, we humbly request you to extend by a fortnight at least.	No Change. RFP Condition will prevail.

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6.	SN 1. Clause 19.2	The Applicant Organization (AO) must be registered on or before 31.03.2021. Consortiums / Joint Ventures are not allowed.	Joint Venture is permissible or not for this tender?	No Change. RFP Condition will prevail.
7.	Page 9, Section 5.1 (Scope of work)	By the end of the course, students will be able to communicate/write and read in their respective Languages (German, English, Japanese, Arabic etc.).	Shall the department provide syllabus for the courses / or bidder will refer any standard syllabus / curriculum	No Change. RFP Condition will prevail.
8.	Page 14, Section 7	BSDM shall provide the classroom space at its identified location for setting up of labs capacity of 30 computers.	BSDM shall provide on location for training center set up or multiple Locations. Please clarify number of Center.	BSDM shall provide classroom space in one location initially, further it may extend to other locations basis on the demand
9.	Page 20, Point 4- Manpower/Language Trainer	CV of Manpower/Language Trainer as per the Scope of Work (it should mention the relevant Qualification)	Does the bidder submit the CV with the tender documents. Is there additional manpower required to manage the training center, like reception/ coordinator or any other support staff.	The bidder shall mandatorily submit the CVs of the Trainers only as per the Form 2 CV of Manpower/Language Trainer as per the Scope of Work (it should mention the relevant Qualification).
10.	Page 23, Section 25.6	Upon successful award of the work the bidder agency has to submit Performance Bank Guarantee to Bihar Skill Development Mission of 3% of the total value to work order.	Are there any exemption criteria for MSME registered companies.	No Change. RFP Condition will prevail.
11.	Page no 15, Clause 11. Eligibility Criteria and Proposal Evaluation	The bidder shall have a minimum of 5 year of experience in providing Foreign Language Training of an operational and trained university-level student in foreign language and similar nature as on the date of submission of the bid. The bidder must have expertise in delivering offline/online instruction in foreign language mentioned in RFP.	We request to the department to kindly consider project for language training to students of government Schools and Colleges in addition to university students. This would allow larger participation	No Change. RFP Condition will prevail..
12.	Page 17	Financial Bid Evaluation	Since the gross total include three different components, Price per candidate, monthly charges for one counsellor and other monthly expenses of counsellor. To ensure clarity in commercial bid we request to the	The bidder must submit financial proposal under three components only such as: 1. Trainer Cost (Monthly)

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			department to kindly consider charges per candidates only. This would remove any ambiguity in financial bid	2. Lab/software Maintenance Cost (Monthly for 30 computers) 3. Lab setup cost for 30 Computers including the requisite language software (One time). Kindly note that the system supplied under this project shall be set-up by the bidder agency and it shall be remained with BSDM upon successful completion or termination of the project or bidder.
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